

General information

Number of employees: 100

Established: 1978

Legal status: Private Limited Company

Type of business/products: Manufacturer of Touch&Close fasteners (hook and loop tape)

Company profile

Alfatex serves an extensive territory and supplies customers all across Europe from the local sites in 7 countries. The head office of the company is situated in Belgium, with more than 20,000 m² of space dedicated to research & development, production and inventory management for a big range of products.

Through its Polish site, Alfatex gained access in 2005 to a substantial market in Central and Eastern Europe. In the same year it opened a site in England to serve the UK. Turkey, with its enormous car industry, is another region receiving attention. Market leader in the Benelux region, Alfatex has everything in-house, providing a stable basis for offering full service to new clients.

The company supplies its customers in more than 60 market segments with an offering of 40,000 products. The Research & Development Centre works on bespoke products for customers in the:

- medical
- automotive
- aviation
- interior decoration
- mattress
- packaging sectors
- cleaning sectors

Providing advice to our customers is a key element of our corporate philosophy - not just advice about the right kind of fastener, but also about the adhesive value, the ideal adhesive, die-cutting and printing.

Desired cooperation

Looking for potential active agent and potential customers in Romania. Especially interested in contacting producers of medical braces, orthopedics, seats (car/plane/train), work wear, shoes, home interior (roman blinds), upholstery, etc.

Alfatex

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Lampe Technical Textiles

General information

Number of employees: 45

Established: 1875

Legal status: Private Limited Company

Type of business/products: Converter of technical textiles

Company profile and activities

Lampe Technical Textiles is a dynamic and independent manufacturer and trader since 1875, active in the field of technical textiles. The deliveries include industrial applications in various industries. Almost all common filters, strainers and materials are included in the design files.

There are also many felt varieties processed, both felt of wool and synthetic fibers. Continuous research and development leads to an ever wider range.

An important division is the Laundry Technique, with many (customized) products for the industrial laundry and dry cleaning industry - press and mangle coverings, air distribution systems and many maintenance products.

With its Euro division Felt Products Lampe focuses on other applications of technical textiles including medical textiles, agro textiles, sports&rehabilitation and felt.

The materials are processed and edited with the own production. Production finds place mostly after customer order, where possible strategic stocks of finished products can be held.

Desired cooperation

The company would like to establish contact with potential distributors and agents. In the scope of interest are also joint venture and outsourcing partners.

Lampe Technical Textiles

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Gaudium

General information

Number of employees: 52

Established: 1986

Legal status: Private Limited Company

Type of business/products: Producer of inherently flame resistant curtain and upholstery fabrics

Company profile and main activities

Gaudium develops and weaves high quality curtain and upholstery fabrics for the international market. These are mostly flame retardants, which are often used in larger projects to decorate: luxury hotel chains, stylish offices and cruise ships. The social sector (including hospitals) and private market choose the unique designs and top quality of Gaudium.

All products by Gaudium meet the international standards in the field of fire-retardant properties, color fastness, durability and cleaning (such as pilling and abrasion resistance). The fire-retardant properties of the Trevira CS yarns are permanent and are already used in the core of the fiber, therefore the yarns is not harmful to the environment. In projects where fire safety is a requirement, this quality is the perfect solution.

Besides a variety of yarns the company has a great variety of looms including: *Dobby* (300 cm) and *Jacquard* (150 cm).

Desired cooperation:

The company would like to establish contact with:

- Wholesalers with middle and high level distribution network
- Companies in direct contact with architect bureaus executing curtain and upholstery projects in hospitals, hotels, luxury cruise ships, etc.
- potential suppliers from the spinning and weaving industry
- possible joint venture partners
- clients interested in the products

Weverij Gaudium

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Hanotex International

General information

Number of employees: 7

Established: 1978

Legal status: Private Limited Company

Type of business/products: Non woven converters

Company profile and main activities

Since 1978 Hanotex International has directed its effort and energy into producing economic, productive and useful solutions for industrial requirements of non-woven fabric products. Geotextile for road building and drainage, agricultural crop cover, one way hospital products, clean room products and cleaning clothes.

Broadly speaking, a "non-woven fabric" is defined as a fabric or material consisting of fibers, natural or synthetic, or combinations of fibers held together mechanically or chemically. The various manufacturing processes used to produce a non-woven fabric are many and varied. To enhance the non-woven fabric's contribution it is often bonded to other substrates to form a "composite" which would then have additional enhanced attributes for strength, comfort, protection, etc. The composite now becomes synergistic.

Desired cooperation

Hanotex is willing to increase their export position in Romania in the following 4 product groups:

1. Geotextile for road building and drainage
2. Hanovlies® crop cover is used in both agriculture and horticulture to protect plants from low temperatures or to force the growth.
3. Clean room products, protective garment, cleaning clothes
4. One way hospital products such as telemetry bags

Hanotex

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Heigo

General information

Number of employees: 40

Established: 1989

Legal status: Private Limited Company

Type of business/products: Production and distribution of protective clothings

Company profile and main activities

Heigo arose in 1989 from the Heidemij Group, nowadays known as Arcadis. The name of the new Doorwerth based company was made by combining the words Heidemij and Piet Goossens. It became fast a recognizable sound in the market.

Heigo started energetically as a national supplier and service provider in the field of work, operating and safety clothing /footwear, personal protective equipment and hand tools. Success and growing demand in the market quickly led to a second division for environmentally friendly fertilizers and soil improvers. Also this product range now includes a wide variety of brands and grass mixtures for various applications.

In line with the vision of the owner - Peter Goossens, Heigo revealed itself as a reliable, customer oriented supplier for PPE, clothing and supplies for the professional landscaping. That could only be achieved with respect for the people, both inside and outside the company. This is reflected both in the commitment of the staff and the pleasant working environment. Strictly rejected are suppliers that are in any way involved with child labor, forced labor or discrimination.

In 1996 Heigo moved to the wider current location in the Dutch city of Elst. What remained was the constant focus on innovation, quality and customer satisfaction.

Desired cooperation

The company is looking for the following possibilities in Romania:

- Production
- Offering its production capacities to potential partners
- Establishing contact with fabric producers in work wear such as Carrington, Concordia, Ten Cate, etc.

Heigo

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Huisjes Sportswear

General information

Number of employees: 11

Established: 1978

Legal status: Private Limited Company

Type of business/products: Design and development of sportswear

Company profile

Lorini is the registered trademark of Huisjes Sportswear BV. With over 30 years of experience the company knows what the athlete needs. Lorini stands for high quality, good service, flexible customization, innovation. The team always thinks with the client. Our production takes place in Europe. Only a small part of the production has been done in the Netherlands. Because of the in-house working method, Huisjes sportswear is very flexible in handling the needs of the customer. The customer's choice has been considered throughout the production process, in order to adjust the size in length or width. By doing this everyone gets a sportswear that fits the body like a second skin. Lorini offers sports clothes for the amateurs and top sporters.

On November 10, 2007, the Finish skater Pekka Koskela broke the world record Speed Skating on 1000m distance in Salt Lake City. He was wearing a Lorini suit.

Desired cooperation

The company is looking for a new place to begin production of custom made sportswear and jackets.

Huisjes Sportswear

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Huizing Curtain Studio

General information

Number of employees: 15

Established: 1932

Legal status: Private Limited Company

Type of business/products:

Company profile and main activities

Curtains atelier Huizing was founded by Evert Huizing in 1932. Meanwhile the third generation of the family is running the company. More than 80 years the folded and panel curtains produced in by Huizing are guarantee for quality and design. The clients of the company include interior designers, project architects and decorators in Groningen, Friesland and Drenthe provinces in the Netherlands.

Desired cooperation

Contact with curtains studios who can realize production as a producer to client or partner in a joint venture.

Gordijnenatelier Huizing

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KMA Textiles

General information

Number of employees: 6

Established: 1868

Legal status: Private Limited Company

Type of business/products: Design, development and fabrication of industrial textile products

Company profile and main activities

KMA Textiles specializes in the manufacturing of protective textile products and textile sub-components for commercial, industrial and government customers.

In partnership with customers and suppliers, KMA designs and delivers bespoke solutions across a wide range of product groups: rucksacks, instrument pouches, instrumentation deployment bags, patient handling slings, harness assemblies, bulk carrier bags, equipment covers, vehicle covers, PLCE, PPE, trolley covers, insulation covers and a variety of safety bags and harnesses. The focus is to maintain a first class service to organizations in the core sectors such as:

- Defence
- Police & Security
- Aviation & Transport
- Medical
- Safety, Fire & Rescue
- Offshore & Utilities

The company's business process is based upon 140 years of manufacturing and innovating with textiles, delivering high performance solutions that generate increased value for every business partners.

Desired cooperation

The company would like to establish contact with small and midsize Romanian producers with experience in the field of technical textile manufacturing. Targeted products:

- Protective clothing
- Outdoor textile products such as tents, bags, etc.

KMA Textiles

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Saxion University of Applied Science

General information

Number of employees: Saxion 1600 / the course Textile Engineering and Management 25

Established: TEM around 1860

Legal status: government institution

Type of business/products: Education on Textiles and Fashion

Company profile and main activities

Saxion University of Applied Science with 25.000 students in Apeldoorn, Enschede and Deventer offers a Textile Engineering and Management program, unique in the Netherlands, in Enschede. One hundred and fifty years ago, textile production was centred in Enschede and the surrounding area and therefore textiles are essential for the history of the city. Likewise, this textile course has been on offer in Enschede for the past 150 years. The international clothing and textiles market is, without a doubt, a very dynamic one. To be successful in this industry you need to be able to draw not only on your technical knowledge of textiles, but also increasingly on a sound understanding of business principles.

Course Content:

In the first two years of the course students acquire the necessary fundamental knowledge in the field of Retail, Marketing and Sales. They also attend lectures on Product Construction, Textile Technology, Finishing and Quality Control to gain the required knowledge in this area. After the second year students can choose one of three specialisations:

- 1. Product Management Fashion**, with focus on purchasing, product quality, textile technology and product development
- 2. Product Management Textiles**, this specialisation also pays significant attention to the other important textiles sectors, namely interior design and technical textiles. As well as being interesting from a materials point of view, these two sectors are witnessing frequent technological innovations and hence offering interesting career prospects for the future.
- 3. Marketing & Sales**, highlighting business economics, marketing, merchandising and e-commerce.

Desired Cooperation

Textile and Fashion companies to offer internships. Looking for students to study a full degree bachelor program Textile Engineering and Management in the Netherlands. Looking for other Universities of Applied Science to cooperate on exchange program's and short degree program's in the field of Textile and Fashion.

Saxion University

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Schmits Chemical Solutions

General information

Number of employees: 30

Established: 1974

Legal status: Private Limited Company

Type of business/products: Producer of chemical products

Company profile

The company was founded in 1974 as a supplier for the textile industry in the east of The Netherlands in particular. In 1978 a producer of cleansing agents was taken over, which was a welcome supplement as it allowed for the application of the same raw materials for these cleansing products. In 1981 its shares were taken over by Mr Johan Schmits. As from the start the production process has consisted of the mixing of existing chemicals into products for a highly multi-purpose application area in the world of textile finishing products and cleansing. In addition as from the beginning a wide variety of contracting activities have been carried out.

For the technical textile industry the company, produces and markets water based chemical solutions that enable customers to add value to textiles in a way of:

- Adhesion (BEMICOLL);
- Flame retardancy (BEMIFLAME);
- Repellency for water, oil, dirt, UV and bacterial cultures (BEMIGUARD);
- Hardening, softening (BEMIFIX);
- Anti-slip (BEMICOAT);
- Making printable (BEMICOAT);
- Combinations of the above.

Also present in the product range are dispersing agents (BEMIFUSE), lubricants (BEMILUBE), wetting agents (BEMIWET), (de)foaming agents (BEMIFOAM), anti statics (BEMISTAT), etc.

These products can be applied by: foulard, knife over roll (paste and foam), knife over air (paste and foam), screen, spray etc.

Desired cooperation

Schmits will be looking for companies, agents and development partners in Romania, that are interested in ennoblement of all kinds of textile in order to create higher value technical textiles.

Schmits Chemical Solutions

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General information

Number of employees: 5

Established: 1972

Legal status: Private Limited Company

Type of business/products: Household products

Company profile and main activities

Started in 1972 in the household items. Grown with different brands over the years and added bath, kitchen, table, home&deco textiles as well sleeping pillows and duvets.

As an independent partner for non-food retail the company works with multiple suppliers and is not tied to specific brands. Schonk BV is mainly specialized in Private Labels. Over 40 years active within the market and over the years has built a trust with some manufacturers – the so called *Preferred Suppliers*. With these *Preferred suppliers* has been guaranteed, next to the well known service 100% product availability, quality and warranty.

Desired cooperation

The company is looking for reliable production partners in the field of Home&Deco textiles as well as production of pillows, duvets and quilts.

The technical and knowledge requirements of the desired partner are:
Oeko Tex and BSCI compliant.

Schonk B.V.

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Streefland Textiles

General information

Number of employees: 15

Established: 1991

Legal status: Private Limited Company

Type of business/products: Production of work and safety clothing

Company profile and main activities

Streefland Textiles BV is a company specialized in the design and assembling of clothing packages in which the wishes of the customer, the company logo or company color combined with the best materials can be developed and produced. Specialist in the design of clothing where the image and appearance can give an extra dimension.

Some major points we pay a very good attention to:

- The design of the dress - which design, color, comfort and material
- Safety aspects which the clothing should meet
- Inventory
- Personal approach per buyer
- Points ordering systems per employee

The care and dedication of Streefland Textiles emerges in the phased approach of the above disciplines. The company possesses an advanced Cad-Cam design and design department that closely follows all developments in casual and business clothing. The entire philosophy of Streefland is based on a special careful approach, which is also an individual approach per employee.

Desired cooperation

The company is working for production possibilities on CMT base - quality producers of work wear, safety clothing and safety products.

Streefland Textiles B.V.

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General information

Number of employees: 7

Established: 1997

Legal status: Private Limited Company

Type of business/products: Design and engineering of lightweight structures

Company profile and main activities

Tentech is a design and engineering office in the field of lightweight structures. The office was established in 1997 and it has gathered an extensive know-how on how to apply textiles in the construction area ever since. Applications of textile structures come in many forms and applications; like pre-stressed membrane roof-structures, second-skin façades, pavilions, moulds for free-form architecture, temporary accommodations, festival-tents, artwork etc. The main expertise of Tentech lies in the design and engineering of fabric or foil structures.

By offering comprehensive services and expertise, employees of Tentech are able to participate, advice and support in the different construction phases. The intensity of cooperation depends on the client and the type of project:

- *Architectural design*
- *Structural design*
- *Engineering*
- *Architectural implementation*
- *Project management*
- *Project coordination*
- *Research and development*

Desired cooperation

The company is looking to establish contacts with local companies such as:

- Manufacturers of textile roofs, or well-known architects of (large span) fabric structures
- Rental companies of temporary structures, semi-permanent accommodations
- Manufacturing of air blown covers, covers of gas or silo storages, manufactures of complex fabric parts

Tentech

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Van den Acker

General information

Number of employees: 50

Established: 1807

Legal status: Private Limited Company

Type of business/products: Home textiles weaving mill

Company profile

In 1807 the Van den Acker family (Henricus van den Acker) started the production and sales of woven fabrics. At this moment the sixth generation runs the company. The knowledge from father to son is cherished as one of the treasures of the company and is used on a daily basis during the production of high-end interior fabrics.

The company is a vertical mill that has all the process steps in house. From designing, to dyeing, warping, weaving and finishing. It strives to reduce the environmental impact of the production and operations on a continuous basis. Our goal is to develop the best functional design while ensuring a profitable operation, fashionable products, and a minimum impact on the environment.

In 2007 Van den Acker received the Royal status 'By appointment to the court of the Netherlands'.

Desired cooperation

Van den Acker wishes to establish contacts with wholesalers and agents who could sell their medium and high-end collection.

Johan v.d. Acker Textielfabrieken

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Van Es Home

General information

Number of employees: N/A

Established: 1961

Legal status: Private Limited Company

Type of business/products: Manufacturer and supplier of bed and bath textiles

Company profile and main activities

The history of Van Es Home begins with the founder Mr. A. R. Es in 1961 as a wholesaler in home textiles. In the seventies the company chose for a specialization in bed fashion. Soon the activities were expanded with the Benelux representation of a number of international brands such as *Dorma*, *Descamps* and *Bassetti*. The company has thereby stood at the cradle of the introduction of duvets and covers in the Netherlands. In the late eighties, to the bed textiles of Van Es Home were added bathroom linen and coordinated accessories - including bedspreads and grand foulards.

Besides developing successful home collections for leading licensed brands, Van Es Home evolved over the years to focus on developing their own brands. Besides the stylish, trend related own brand *Essenza*, since 2003 the company targets the modern audience with the contemporary brand Covers & Co.

Desired Cooperation

Producers of bed/bath textiles.

Van Es Home

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